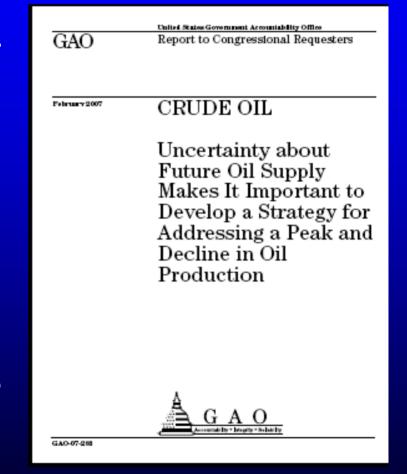
## Gauging The Risks Of Peak Oil. Will We Face Limits To Growth?

ASPO World Conference October 18, 2007 Houston, Texas By Matthew R. Simmons Chairman Simmons & Company International

## **Debate Between Optimists And Pessimists Persists**

- The "Peak Oil" debate is intensifying.
- Growth in number of attendees at ASPO conferences.
- Number of Peak Oil Google hits: 3.1 million.
- Number of Global Warming hits: 80.5 million.
- Spate of new Peak Oil "studies":
  - NPC's Facing Hard Truths
  - GAO Crude Oil Report
  - CERA's rebuttal: <u>Finding the Critical</u> <u>Numbers: What are the Real Decline</u> <u>Rates of Global Production</u>



## NPC's Facing Hard Truths Peak Oil Summary

#### Energy Secretary Bodman asked the NPC to undertake a "Peak Oil" assessment.

- Instead, group of ≈1,500 created a 256+ page report. http://www.npchardtruthsreport.org/download.php
- Peak Oil discussion: Only 19 paragraphs (pages 127 – 130).

#### Key Information: The Peak Oil Debate

Concerns about the reliability of production forecasts and estimates of recoverable oil resources raise questions about future oil supply and deliverability. These concerns are strongly expressed in peak oil forecasts in which (1) oil production does not grow significantly beyond current levels and (2) an inevitable decline in oil production is increasingly near at hand. Views about oil supply tend to diverge after 2015, with peak oil forecasts providing the lower bound. These forecasts generally consider oil supply independently of demand and point to supply shortfalls. Such views contrast with forecasts and economic models that expect market forces to provide incentives for developing global hydrocarbon and other resources to meet energy needs through at least 2030.

Forecasts that see an imminent peak in oil production use several indicators to support

their case, including: historical peaks in production for individual countries; extrapolations of the production cycle from individual wells to fields, basins, and the world; and the historical dominance of large reservoirs in supplying the world's oil. These historical indicators for production of conventional oil are countered by expectations for new discoveries, enhanced recovery techniques, advancing technology for producing oil from unconventional sources, and reassessments and revisions of known resources. The economic and investment climate, as well as access to resources, will also affect the production base.

For further discussion of peak oil forecasts and related issues, please see Chapter 2, "Energy Supply," in this report.

# Supply Data Points To Many Danger Signs

- All-time crude output set May 2005.
- Dwindling new oil discoveries.
- Accelerating decline rates.
- Rising output of heavy sour oils, shrinking output of light sweet crude.
- All no problem if demand does not grow.

| 1573 Average<br>1575 Average<br>1580 Average<br>1580 Average<br>1583 Average<br>1593 Average<br>1593 Average                 | Perstan<br>Gulf<br>Natione <sup>p</sup><br>20,668<br>18,934<br>17,961<br>9,630 | Canada<br>1.758<br>1.430 | China<br>1.090 | Egypt             |                         | Non-OP      | EC <sup>a</sup> Produc | :ers           | United      | United                                   | Total                                 |  |
|--|--|--------------------------|----------------|-------------------|-------------------------|-------------|------------------------|----------------|-------------|--|---------------------------------------|--|
| 1973 Average<br>1975 Average<br>1956 Average<br>1956 Average<br>1956 Average<br>1956 Average<br>1956 Average<br>1956 Average | Gulf<br>Nationa <sup>2</sup><br>20,668<br>18,334<br>17,561<br>5,630            | 1,758                    |                |                   | Mexico                  | Norway      |                        |                | Linikari    | A limit hand                             |                                       |  |
| 1575 Average<br>1585 Average<br>1585 Average<br>1596 Average<br>1596 Average<br>1596 Average<br>1596 Average                 | 18,934<br>17,561<br>5,630  |                          | 1.090          |                   |                         |             | U.S.S.R.               | Russia         | Kingdom     | States                                   | NOR-<br>OPECR                         | World                                      |
| 1580 Average<br>1985 Average<br>1990 Average<br>1995 Average<br>1995 Average<br>1996 Average                                 | 17,561 5,630   |                          | 1,490          | 165               | 465<br>795              | 32<br>189   | 8.324 9.523            | NA.            | 2<br>12     | 9,208<br>8,375                           | 24,888                                | 55.679<br>52.828                           |
| 1990 Average<br>1995 Average<br>1996 Average<br>1996 Average   |  | 1,435                    | 2,114          | 585               | 1,956                   | 456         | 11,706                 | NA             | 1,622       | 8,557                                    | 52,802                                | 59,558                                     |
| 1995 Average<br>1996 Average<br>1998 Average   | 15,278   | 1,471                    | 2,505          | 887<br>873        | 2,745 2,553             | 1,630       | 11,585                 | NA.            | 2,530       | 8,971 7,355                              | 37,554 36,822                         | 53,966<br>60,492                           |
| 1998 Average   | 17,298   | 1,805                    | 2,899          | 829               | 2,618                   | 2,766       |                        | 5.895          | 2,485       | 6,560                                    | 35.735                                | 62.385                                     |
| 1220 AVEL  | 17,347 18,095  | 1,837                    | 3,131 5,200    | 522               | 2,855 5.025             | 3,091       |                        | 5,850          | 2,548       | 6,465                                    | 57,520                                | 63,752<br>65,744                           |
| 1555 Average   | 15,557   | 1,981                    | 5,158          | 654               | 5,070                   | 5,011       |                        | 5,854          | 2,616       | 6,252                                    | 57,458                                | * 66,566                                   |
|  | 18 667   | 1,507                    | 3,195          | # 768             | 2,906                   | 3.019       |                        | 6.075          | 2,684       | 5,881                                    | 37,555<br>38,482                      | 65.522<br>68.435                           |
|  | 19,852   | 2.029                    | 3.247          | * 720             | 3,912                   | 5.222       |                        | 6.517          | 2,275 2,282 | 5,622                                    | - 38,462<br>F 55,014                  | <sup>-68,405</sup>                         |
| 2002 Average   | 17,794   | 2,171 2,306              | 3,390          | 100               | 3,177                   | 3,131       |                        | 7,408          | 2,292       | 5,746                                    | 35,515                                | <sup>n</sup> €7,168                        |
| 2003 Average   | 19,063 20,787  | 2,306                    | 3,409          | = 713<br>= 673    | 3,383                   | 3.042       |                        | 8,132 8,805    | 2,093       | 5,681                                    | #40,724<br># 41,637                   | = 65,448<br>= 72,612                       |
|  |  |                          | 0,400          | - 6/2             | 0,000                   |             |                        | 0,075          | 1,040       | 0,412                                    |                                       |  |
| 2005 January   | 21,285<br>21,368<br>21,405   | 2,350<br>2,298<br>2,172  | 3,561          | 658               | 3,351                   | 2.720       |                        | 9-913          | 1.775       | 5,441                                    | 41,355                                | 73,231                                     |
| March  | 21,305   | 2.298                    | 3.570          | 658<br>662        | 3.349                   | 2.809       |                        | 8.920          | 1,802       | 5,494                                    | 41.516                                | 73.514<br>73.642                           |
| Apri   | 21.565   | 2.300                    | 3.584          | 659               | 3,409                   | 2.864       |                        | 8.888          | 1.771       | 5,555                                    | · · · · · · · · · · · · · · · · · · · | 74,140                                     |
|  | 21,375   | 2,360                    | 3,611 3,646    | 656               | 3,441 3,425             | 2,795       |                        | 8,900          | 1,743       | 5,581                                    | # 42,042<br># 41,555                  | # 74 008<br># 73.916                       |
| June   | 21,485 21,695  | 2.330 2.339              | 3,660          | 658               | 3,082                   | 2,398 2,718 |                        | 8,990          | 1,625       | 8,240                                    | 41,143                                | # 73,757                                   |
| August   | 21,685   | 2,372                    | 3.668          | 666               | 3,414                   | 2,643       |                        | 9,140          | 1,342       | 6,218                                    | 41,169                                | 73.818                                     |
|  | 21,915 21,525  | 2,262 2,462              | 3,623          | * 659             | 3,367 3,221             | 2,663       |                        | 9,170          | 1,518 1,612 | 4,204                                    | #40,413<br>#40,885                    | <sup>#</sup> 73,399<br><sup>#</sup> 73,497 |
| November   | 21,426   | 2.648                    | 3.621          | 667               | 3.311                   | 2.645       |                        | 9,210 9,240    | 1.543       | 4.837                                    | 41.425                                | 73.960                                     |
|  |  | 2,645                    | 3.620          | 647               | 3,388                   | 2.683       |                        | 9.240          | 1,645       | 4.984 5.178                              | 41,603                                | 73.807                                     |
| Average  | 21,501   | 2,068                    | 3,609          | 608               | 3,334                   | -           |                        | 8,043          | 1,642       | 6,178                                    | ~ 41,491                              | ~ 78,897                                   |
| 2006 January   | 21,175<br>21,375   | 2,595 2,504              | 3,670          | 654<br>657        | 3,372 3,311             | 2,657 2,620 |                        | 9,030          | 1,707       | <sup>6</sup> 5,047                       | 41,520                                | # 73,700<br># 73,650                       |
| Pecruary   | 21,250   | 2,004                    | 3,662          | 651               | 3,360                   | 2.610       |                        | 9,150          | 1,6.29      | = 5,048<br>= 5,016                       | #41,415<br>#41,367                    | P 73.450                                   |
| Apri   | 21,250   | 2,631                    | 3,680          | 66.3              | 3,370                   | 2,407       |                        | 9,170          | 1,890       | E 8.067                                  | 841,431                               | # 73.626                                   |
| May  | 21,050   | 2.541                    | 3,712          | 655               | 3,329                   | 2,535       |                        | 9,190          | 1,500       | 5,100<br>5,219                           | 41,319                                | 73.007                                     |
| June   | 21.505 21,680  | 2.336 2.612              | 3,700          | 655<br>607<br>620 | 3.287<br>3.232<br>3.252 | 2.368 2.671 |                        | 9,240          | 1.392 1.453 | 8.171                                    | 41.685                                | #74.138                                    |
| AUQUST   | 21,710   | 2,543                    | 3.670          | 630               | 3,252                   | 2.430       |                        | 9.330          | 1,202       | 5,186                                    | 41,290                                | 73.865                                     |
| September  | 21,365   | 2,601 2,602              | 3,659          | 640               | 3,258                   | 2,358       |                        | 9,350 9,450    | 1,354       | <sup>6</sup> 5,188<br><sup>6</sup> 5,195 | #41,379<br>#41,877                    | <sup>#</sup> 73,602<br><sup>#</sup> 73,693 |
| November   | 21,135 20,805  | 2,000                    | 3,682          | 615               | 3,173 3,163             | 2,400       |                        | 9,320          | 1,504       | = 5,149                                  | 41,808                                | = 73,438                                   |
| December   | 20,695   | 2,669                    | 3,710          | 619               | 2,978                   | 2,608       |                        | 9,420          | 1,472       | 6,276                                    | 41,650                                | P 73.404                                   |
| Average  | 21,232   | 2,525                    | 3,686          | 639               | 3,256                   | 2,491       |                        | 8,247          | 1,490       | E 6,136                                  | - 41,499                              |  |
| 2007 January   | 20.471 20.361  | 2.678<br>2.618           | 3.658 3.739    | 616               | 3.143                   | 2.431 2.454 |                        | 9.420          | 1.510       | 55.195                                   | 41.758                                | 73.035                                     |
| Maron  | 20,301 20,440  | 2,616                    | 3,739          | 614<br>612        | 3,148                   | 2,454 2,391 |                        | 9,450 9,473    | 1,654       | #8,147<br>#8,178                         | # 42,116<br># 42,003                  | # 73.307<br># 73.250                       |
| April  | 20.459   | * 2.634                  | 3,749          | 609               | 3,182                   | 2,427       |                        | 9,369          | 1,565       | * 5,218                                  | 42,067                                | P 73,520                                   |
|  | 20,489   | 2,585                    | 3,761          | 649               | 3,190                   | 2,101       |                        | 9,390          | 1,564       | \$3,240<br>\$8,139                       | 41,534                                | 73.043                                     |
|  | 20,200   | 2,615                    | 3.826          | 630               | 3,208                   | 2,309       |                        | 9.473<br>8,439 | 1.487       | # 6,187                                  | 41,653                                | 72,823                                     |
| 2006 6-Mo. Average   | 21,231 21,411  | 2,452                    | 5,685          | 645               | 3,337                   | 2,552       |                        | 5,141          | 1,571       | <sup>6</sup> 5,085<br>5,523              | 41,547                                | 73,420                                     |

Table 11.1b World Crude OII Production: Persian Gulf Nations, Non-OPEC.

and World me

Organization of the Petroleum Exporting Countries.

Notes: Crude oil includes lease condensate but excludes natural gas plant liquids. 
Monthly data are often preliminary figures and may not average to the annual totals because of rounding or because updates to the pretiminary monthly data are not available. • Data for countries may not sun to Word totals due to independent rounding. • U.S. geographic overage to the 50 States and the Datato of Columbia.

Web Dage For all available data beginning in 1973, se http://www.eb.obe.gov/eneu/mer/thter.html. Sources: Dee end of sector.

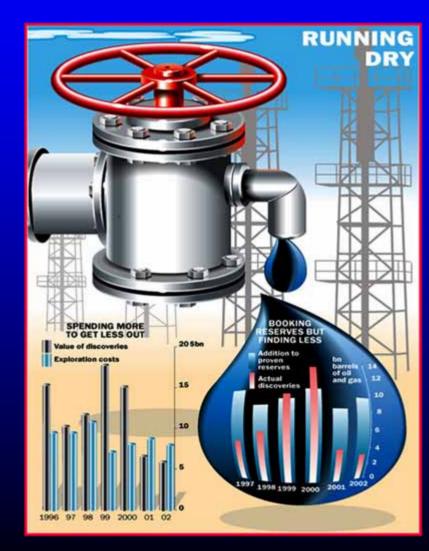
# Yet, Oil Demand Still Seems Insatiable



Steady growth despite soaring oil prices.
 Big risk that demand will soon outpace supply if growth continues.

# **Optimists Scoff At Peak Oil Risk**

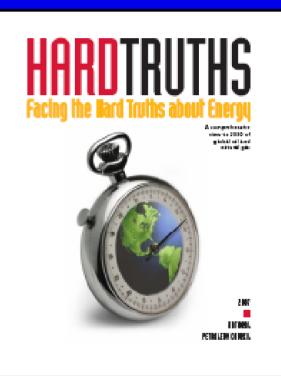
- Their views are built on several theses:
  - Ample reserve endowment (90 -100 years of current use)
  - Proven reserves can grow through:
    - Reserve appreciation
    - > Yet-to-be discovered new oil
  - Advancing technologies will recover more oil in place.
  - Technologies will unlock vast unconventional oil sources.



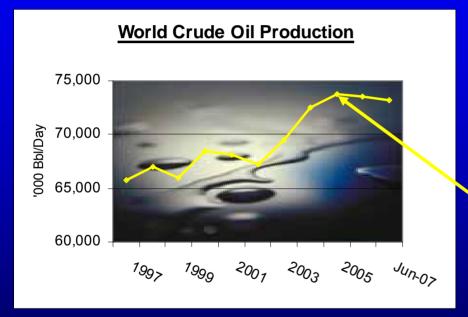
Optimists' Caveat Is "Above Ground" Risks

Will enough capital be spent when it should? Will access be made available when it should? Will R&D advances continue as they should?

Will skilled people make the right decisions?



# Could Peak Oil Now Be Past Tense?



In 78 months of global crude production (1997 – June 2007), only 4 months saw crude output exceed 74 MMB/Day

April 2005 74,140

May 2005 74,298\*

Dec. 2005 74,768

July 2006 74,076

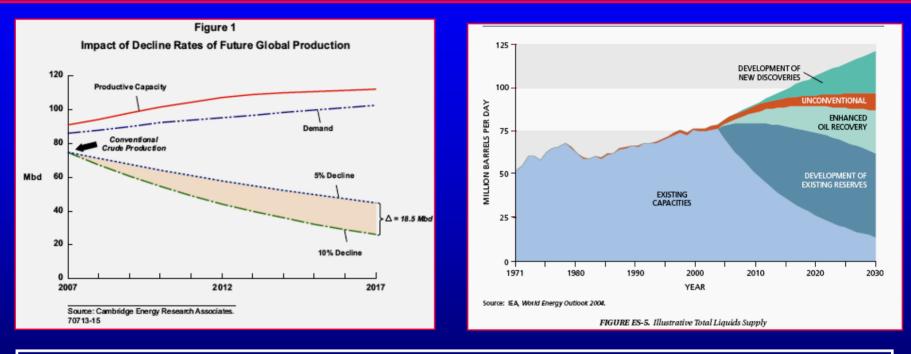
#### \* All-time record crude production (thus far)!

Source: EIA International Petroleum, September 2007

## **Decline Rates Are Steep Treadmill**

- Scarcity of solid decline rate data created "Fog of War."
- Some "authorities" still argue decline rates are low and manageable:
  - CERA recently estimated average global declines of only 4.5% per annum
  - Other authorities estimate 8%
  - Some worry that 10 12% might be in store
- Can the world cope with even a 4.5% per annum decline?

# The Decline Rate Nightmare



 CERA's modest 5% decline still requires adding 60 MMB/D in 10 years.

 NPC estimates (6.8% decline) require adding over 100 MMB/D in 23 years.

# **Crude Supply Not Getting The Job Done**

## HOW WE FILL "THE GAP"

|       | Global Petroleum | Crude Oil   |        |       |
|-------|------------------|-------------|--------|-------|
| Year  | Consumption      | Supply      | "Gap"  | (%)   |
|       | Million          | Barrels/day |        |       |
| 1973  | 57.237           | 55.679      | 1.558  | (3%)  |
| 1995  | 70.067           | 62.333      | 7.734  | (11%) |
| 2000  | 76.660           | 68.369      | 8.291  | (11%) |
| 2005  | 83.636           | 73.791      | 9.845  | (12%) |
| 2006  | 84.433           | 73.546      | 10.887 | (13%) |
| 2007* | 85.494           | 73.160      | 12.334 | (14%) |

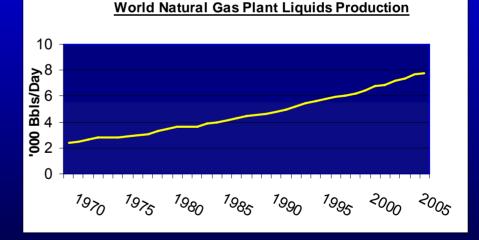
\* First six months

"GAP" = Natural gas liquids, refinery processing gains, inventory liquidation and tiny amount of synthetic crude/biofuel

Source: EIA

# Natural Gas Liquids' Mysterious Growth

- Often NGL growth occurs after crude oil begins a steady decline.
- Much of this growth comes from mature oilfields' expanding gas caps.
- These are not sources of sustainable growth.
- LNG projects also create by-product of NGL.
- It is "hard" to grow NGL volume by 1-2 MMB/D.
- Stealth growth in NGLs has masked declines in crude oil.

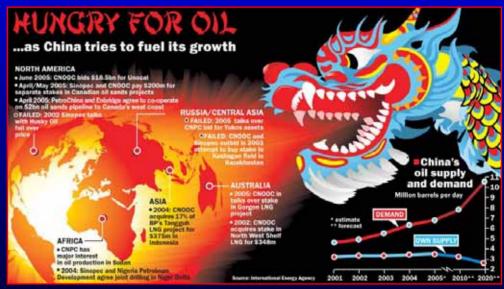


# Is Oil Demand The Biggest "Above Ground" Risk?

- Conventional wisdom has consistently questioned sustained oil demand growth.
- Many oil observers were certain global demand had peaked between 1990 1994.
- Once demand broke through 70 MMB/D, it had no further ceiling:
  - Asian 'Flu barely stopped the train
  - 9/11 had little impact
  - Several warm winters simply slowed down fast-paced growth
- Was it "China" that everybody missed?
- Can oil demand growth ever stop?

# Is Growth In Oil Demand Sustainable?

- Most economists fret about continuation of growth (while they also presume supply about to surge.)
   Many think high prices will kill further growth.
- Many question sustainability of China's growth.
- Others point to stagnant/falling demand in Germany and Japan.



# 20<sup>th</sup> Century's Most Enduring Event: Growth In Oil Demand

1900:
1920 oil demand:
1950 oil demand:
1980 oil demand:
2000 oil demand:
2006 oil demand:

Oil use was primarily for lighting and vaseline 1,523,000 bbls/day <sup>(1)</sup> 10,418,000 bbls/day <sup>(1)</sup> 59,316,000 bbls/day <sup>(1)</sup> 76.5 million bbls/day <sup>(1)</sup> 84.5 million bbls/day <sup>(1)</sup>

### 1920 – 2006 average compound annual growth = 4.8%

(1) Source: DeGolyer & McNaughton

# Recent Rise In World Oil Demand Happening Everywhere

| Year      | OECD  | China | Other Asia | Latin<br>America | Middle<br>East | FSU   | Other | Total |
|-----------|-------|-------|------------|------------------|----------------|-------|-------|-------|
|           |       |       |            |                  | Barrels/Day -  |       |       |       |
| 1992      | 42.90 | 2.60  | 4.90       | 3.70             | 3.90           | 6.90  | 2.70  | 67.60 |
| 1995      | 44.90 | 3.30  | 6.10       | 4.30             | 4.30           | 4.40  | 2.80  | 76.10 |
| 2000      | 47.90 | 4.60  | 7.60       | 4.80             | 4.90           | 3.70  | 3.00  | 76.50 |
| 2005      | 49.70 | 6.70  | 8.80       | 5.10             | 6.00           | 3.80  | 3.60  | 83.70 |
| 2006      | 49.20 | 7.20  | 8.90       | 5.30             | 6.30           | 4.00  | 3.60  | 84.50 |
| 2007 (E)  | 49.50 | 7.60  | 9.10       | 5.50             | 6.60           | 3.90  | 3.80  | 86.00 |
| 2008 (E)  | 50.30 | 8.00  | 9.40       | 5.60             | 6.90           | 4.00  | 4.00  | 88.20 |
| Change    |       |       |            |                  |                |       |       |       |
| 1992-2006 | 6.30  | 4.60  | 4.00       | 1.60             | 2.40           | -2.90 | 0.90  | 16.90 |
| Change    |       |       |            |                  |                |       |       |       |
| 2005-2008 | 0.60  | 1.30  | 0.60       | 0.50             | 0.90           | 0.20  | 0.40  | 4.50  |

# Oil Demand Outside OECD Is Growing Everywhere

- Driven by rapid population growth.
- Far more vehicles.
- Improving economies.

| Improving Economies | 2001  | 2006                | Change | Percent |                |  |  |  |  |  |
|---------------------|-------|---------------------|--------|---------|----------------|--|--|--|--|--|
|                     |       | Million Barrels/Day |        |         |                |  |  |  |  |  |
| Egpyt               | 0.54  | 0.63                | +.09   | +17%    |                |  |  |  |  |  |
| South Africa        | 0.45  | 0.51                | +.06   | +13%    |                |  |  |  |  |  |
| Nigeria             | 0.25  | 0.29                | +.04   | +16%    |                |  |  |  |  |  |
| Argentina           | 0.44  | 0.5                 | +.06   | +14%    |                |  |  |  |  |  |
| Venezuela           | 0.57  | 0.66                | +.09   | +16%    |                |  |  |  |  |  |
| India               | 2.29  | 2.58                | +.29   | +13%    |                |  |  |  |  |  |
| Indonesic           | 1.13  | 1.32                | +.19   | +17%    |                |  |  |  |  |  |
| Singapore           | 0.67  | 0.85                | +.18   | +27%    |                |  |  |  |  |  |
| China               | 4.67  | 6.69                | +1.43  | +43%    |                |  |  |  |  |  |
| Saudi Arabia        | 1.65  | 1.99                | + .34  | 0.21    |                |  |  |  |  |  |
| Total Non-OECD      | 29.15 | 33.95               | + 4.8  | +16%    | 3.1% per annur |  |  |  |  |  |
|                     |       |                     |        |         |                |  |  |  |  |  |

# OECD Oil Demand Has Been A Mixed Bag (Many Moving Parts)

| Selected Country Sample | 2001                | 2006  | Change | Percent |  |  |
|-------------------------|---------------------|-------|--------|---------|--|--|
|                         | Million Barrels/Day |       |        |         |  |  |
| USA                     | 19.97               | 21.03 | +1.06  | +5%     |  |  |
| Canada                  | 2.06                | 2.23  | +.17   | +8%     |  |  |
| Austria                 | 0.26                | 0.3   | +.04   | +15%    |  |  |
| France                  | 2.05                | 1.96  | (0.09) | -4%     |  |  |
| Germany                 | 2.81                | 2.66  | (0.15) | -5%     |  |  |
| Netherlands             | 0.89                | 1.01  | +.12   | +13%    |  |  |
| Spain                   | 1.49                | 1.59  | +.10   | +7%     |  |  |
| UK                      | 1.74                | 1.83  | +.09   | +5%     |  |  |
| Japan                   | 5.39                | 5.16  | (0.23) | -4%     |  |  |
| Australia               | 0.87                | 0.92  | +.05   | +6%     |  |  |
| Total OECD              | 47.90               | 49.22 | +1.32  | +3%     |  |  |

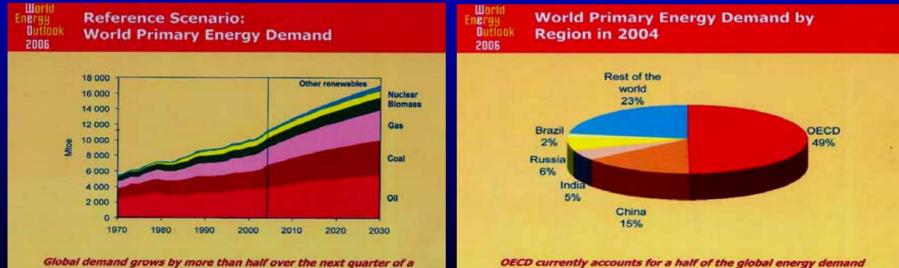
# Where Recent Projected Oil Growth Comes From

|                    | 4thQ 2006           | 4thQ 2008 | Growth |  |  |  |  |  |  |
|--------------------|---------------------|-----------|--------|--|--|--|--|--|--|
|                    | Million Barrels/Day |           |        |  |  |  |  |  |  |
| OECD               | 49.70               | 51.00     | 1.3    |  |  |  |  |  |  |
| FSU/Eastern Europe | 5.10                | 5.30      | 0.2    |  |  |  |  |  |  |
| China              | 7.20                | 8.10      | 0.9    |  |  |  |  |  |  |
| Other Asia         | 8.90                | 9.40      | 0.5    |  |  |  |  |  |  |
| Latin America      | 5.40                | 5.70      | 0.3    |  |  |  |  |  |  |
| Middle East        | 6.30                | 6.80      | 0.5    |  |  |  |  |  |  |
| Africa             | 2.90                | 3.20      | 0.3    |  |  |  |  |  |  |
| Total Demand       | 85.50               | 89.50     | 4.2    |  |  |  |  |  |  |

### Cumulative increase = 90% of U.S. oil output

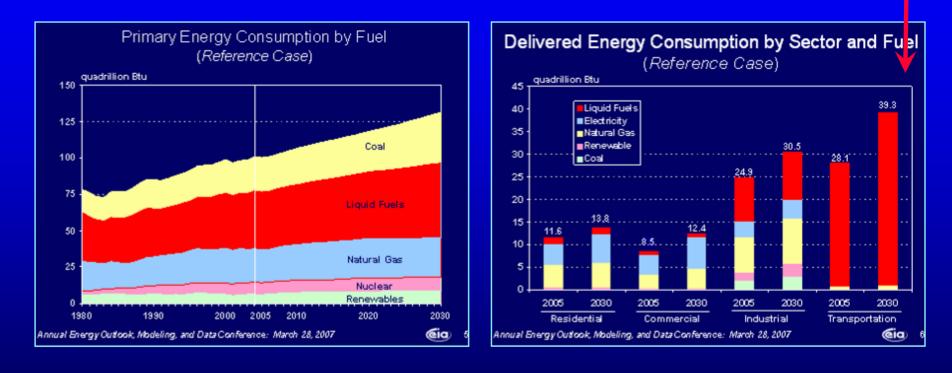
# All Serious Demand Forecasts Assume Continued Growth

- National and international agencies' projections for future oil demand by 2020-2030 at no less than 115 MMB/D.
- Some agencies have demand as high as 130 MMB/D.
- No model assumes China even gets close to Mexico's current per capita oil use.



century, with coal use rising most in absolute terms

## Transportation is V-8 Engine Propelling Oil Growth



Are 6.4 billion people too many? Are 894 million vehicles enough?

# Why Transportation Energy Growth Is Difficult To Stop

World now producing 50 million vehicles per year.
Global vehicle registration almost 900 million.
Global population is 6.5 billion:

|                                 |            | No. of   | Vehicles per |   |
|---------------------------------|------------|----------|--------------|---|
|                                 | Population | Vehicles | 1,000 people |   |
|                                 | In         | Millions |              |   |
| North America                   | 437        | 280      | 641          |   |
| Western Europe                  | 532        | 252      | 472          |   |
| OECD Pacific                    | 200        | 92       | 462          |   |
| OECD Total                      | 1,169      | 624      | 534          |   |
| FSU/Eastern Europe              | 341        | 62       | 182          |   |
| Developing Economies<br>- China | 1,314      | 23       | 18           |   |
| Rest of the World               | 3,579      | 184      | 51           |   |
| /orld Oil Outlook. 2007         |            |          | SIMMON       | S |

Source: OPEC's World Oil Outlook, 2007 (2004 Data)

# Creating "Mobility" Uses More Oil

|   | Added Oil Needed       |  |
|---|------------------------|--|
| If FSU/EE's vehicle use rises to<br>Western Europe's  | +11 MMB/D              |  |
| If China's vehicle use rises to FSU/EE level  | +26 MMB/D              |  |
| If "Rest of World's" vehicle use  |                        |  |
| rises to FSU level  | +24 MMB/D              |  |
| Total Impact  | 61 MMB/D               |  |
| If China's vehicle use rises to<br>FSU/EE level<br>If "Rest of World's" vehicle use<br>rises to FSU level | +26 MMB/D<br>+24 MMB/D |  |

Could even one of these changes be supplied?

# Oil Demand Is Not Likely To Slow Down Or Decline

## Oil demand is fickle and:

- It can slow temporarily (year over year)
- It can slow in certain parts of the world
- Weather can dampen demand growth
- But, fundamental growth engine is unstoppable.
- Big question: Can supply keep pace?
  - Supply does not know demand
  - Growing supply takes relentless effort
  - Time to develop new discoveries 6 to 10 years
  - Declines start soon after production begins

# If Demand Growth Could Be Supplied, It Will Require Vast E&P Spending

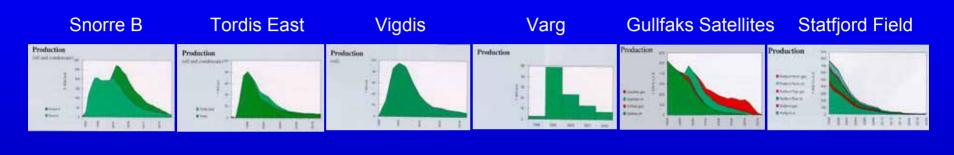
- Assuming resources are available, meeting demand targets still tough challenge.
- Drilling activity needs to soar, which requires new rigs.
- Industry infrastructure needs rapid expansion.
- Current infrastructure needs rebuilding at same time.
- People scarcity needs fast resolution.
- Massive spending needs to happen ASAP.

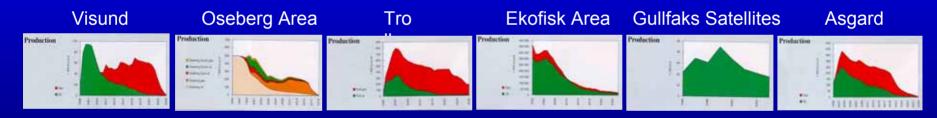
Can any of this be accomplished?

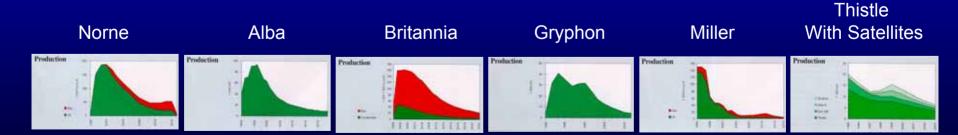
## Meanwhile, How Secure Is Our Current Supply?

- How fast are most producing fields currently declining?
- Are these decline rates stable or accelerating?
- How robust is the deepwater play?
- Will any new frontiers be found? When?
- Will trend of dwindling size of new finds continue?
- Are most mature super-giant fields now in decline?

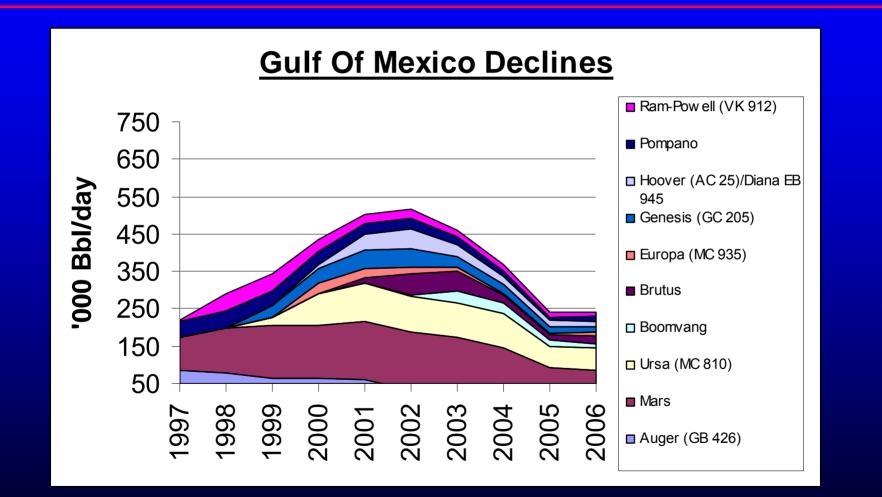
## North Sea Decline Curves (From Saga Petroleum Report)







## **Gulf Of Mexico Deepwater Fields Also Declining**



# **Too Many Countries Are Now In Decline**

- 78 countries produce world's 72.5 MMB/D crude oil.
- 43 countries' production declined from 2005 2006\*:
  - Average country decline rate was 6.7%
- 35 countries grew oil output in 2006 vs. 2005\*:
  - Average country growth was 6.8%

Demographics of these numbers are troubling. Too many countries now in decline.

\*Oil & Gas Journal – Worldwide Production December 18, 2006

# Reported New Oil Field Discoveries Since 2000 "Skimpy"

| Oil and Gas Journal publishes annual oil         | Fields Discovered | 1990-1994 | 1995-1999 | <u> 2000 - 2005</u> |
|--|-------------------|-----------|-----------|---------------------|
| production summary.                              | Angola            | 9         | 6         | 1                   |
| Reports over 4,000 oil fields in production      | Australia         | 10        | 6         | 6                   |
| outside USA and Russia                           | Brazil            | 20        | 11        | 1                   |
| Discovery date always listed                     | Canada            |           | 0         |                     |
|  | Colombia          | 21        | 7         | 2                   |
| Field production in OPEC countries<br>unreported | Eduador           | 13        | 2         | 1                   |
|  | Egypt             | 14        | 24        | 1                   |
| From 2000 on, only 42 fields listed in database: | Indonesia         | 12        | 14        | 1                   |
| None are large fields                            | Iran              |           |           |                     |
| Largest produced 27,000 BBL/Day in 2006          | Malaysia          | 1         |           | 2                   |
|  | Mexico            | 1         |           |                     |
| Norway – 0                                       | Nigeria           | 3         | 1         | 2                   |
| > Angola – 1                                     | Norway            | 2         | 3         |                     |
| > Brazil – 1                                     | Oman              | 11        | 7         |                     |
|  | Thailand          | 3         | 4         |                     |
| U.K. – 6 tiny fields                             | Trinidad & Tobago | 4         | 3         | 2                   |
| > Nigeria – 3                                    | U.K.              | 19        | 14        | 6                   |
|  | Total             | 143       | 102       | 25                  |
| Colombia - 2                                     |                   |           |           |                     |

# Snapshot Of Key Oil Producers' Shrinking Discoveries

78 countries produce world's 72.5 MMB/D crude oil.

43 countries' production declined from 2005 – 2006\*:
 Average country decline rate was 6.7%

35 countries grew oil output in 2006 vs. 2005\*:
 Average country growth was 6.8%

SIMMONS and COMPANY INTERNATIONAL

Source: Oil & Gas Journal – December 18, 2006

# **Does The World Really Have A** "Safe" Supply Cushion

- Conventional wisdom assumes global spare oil capacity is 2 - 4 MMB/D.
- Most of this is presumed to be Saudi Arabia's 11.3 MMB/D:
  - Current Saudi production assumed to be 8 6 MMB/D
  - Planned expansion/rehabilitation of old fields' wells increase Saudi capacity to 12.5 MMB/D in 2009
- Is all this real? How much is crude oil vs. NGLs?
- How fast are the "mature fields" now declining?
- How are Saudi Aramco's new projects (2004 – 2006) performing?

## 'The West is deluded to rely on Saudi oil'

the past 30 years, the Iceas-based investment bank

mark oil deals worth \$100he et), servicer Laurer Halligane. 200), and classification, and consider the second secon Despite these credentials. views that pit him spring tablishment. In his Louiset a "deeply concerned" that the IAs any Send remain fault Audia's all will not out. will rise fault and "For deeply. adi Arahia'a ail will mas nat. will rine from from hod to 22m. "For decades, Saudi has Pat simply, in 20 years' from They have been the only line - a dramste increase on In solven the West needs it, cent share,

harrer, having rises by 80 per these forecasts well. "The EIA out this year, the West is numbers are the global accuseindeed relying on yet more Soudi crude. "This is detosays Simmons. "Saudi it output may soon start clining - imminently, in any inv, in the next six along Simmers' worrd

in "a very close study of humleads of technical reports' produced by the Desert King-lour's own engineers. Soudi's oil enpurity is "dangerously contraind," he suss. "Six fields have yielded 105 per cent of all Sandi off ever produced. eith a single field - Change pemping 60 per cent. But the higher than Sandi reaching Sondie bave pushed these 22m harmh." Selds bard. And when you Officially, the Sandia dis-

push hig fields, eccerroir pres-meres fall." "Matt is talling rubbish," oil His analysis, if correct, is minister Ali Al-Nauni has usid.

Matters Similar observe a subserve and all prices - with dev-life comess across as what he ice as off-industry magnete. monic growth worldwide "But the conventional wis-

International description of the low correspondence with t think' and vested interests." The Energy Information

mentry able to pump extre the country's current 11 per and everyone just assumes Information of the second state of the second my's energy roadmap," he says. "But while their demand estimates are real, they basically invent the lature produc-

rass parage 12m or 20m barrels daily?," he says. "The quen-tion is, how long it can be metion numbers as they go So what of US government tained? We could only manclaims that Saudi will pump 22m bpd in 20237 "IL by some miracle, they find some logge age 22m had for a very short time - maybe 10 years. And that would recent on order lot fields that have defied discov-cry for 50 years," Simmons of depletion, which son't iss the best interests of the global

says, "It might happen. Then again, I much he bring on the moon in 2023. What does Al-Ilmawini make of US estimates of fishere "I would say the probability Soudi production? "These are US numbers, not ours," he of me living on the moon is says. "The American production sutlank is much too lines

only lature Middle East sup plies but non-Opec and Has sian supplies too."

We agree the production outlook for the Middle East as a whole - which the EIA prediets will almost double, from 23m bpd today to 40m in 2023 depends crucially on Iroq.

The country does have substantial reserves," says Al-Busseini, "But after years of neglect, it will take a hang time for Iroq's oil infrast make a stenificant contribuon to global supplies." Hos long? "I doubt they can exceed 3m barrets a day by the and of this decade."

Al-Hasseini refutes Sim mons' claims that the Saudi have partly squandered capacity by pamping too quickly in the past. "The king-dom's oil in managed in a highly professional manner." he suys. "But Simmons' con-cerus over US output forecasts B7 per erait of Saudi's crude crean over US output for are legitimate concerns." Humeriai lent some creatore. Where do these two re-

Where do these two very different oilesen think prices are poing next? Simmon thisks prices are unlikely In case "This winter, global demand will considerably exceed supply," he says. "So it is incommuch."

Again, Al-Humstin's view is similar, "I suspect prices around \$50 will be with us for a while," he says. And then he issues his own Squali-related warning, "The excess capacity is no longer them. That will mean more of the volatility and price surges. And the ctal markets have yet to worker sep to that."

When I ask Al-Busseini where the EIA is going serong, he echoes binmons: "The EIA · Lines Hallings is from Correspondent at Channel # Escanon unity on demand. That

Source: The Sunday Telegraph, "The West is Deluded To Rely On Saudi Oil", October 31, 2004

**SIMMONS and COMPANY INTERNATIONAL** 



At Mangalati forecast concerns

ons' office to most Sadad Al-Busseini, I espected him to trot out the same line,

After sill, metil March, Al-Basseini was head of explora-tion and production at Aramoa, the state-owned uil monolith which accounty for

to Simmons' views. "The assession insi't 'cast we

# **Ghawar – Running Dry?**

#### 41 THE AGENDA the atlantic octobil con

#### THE WORLD IN NUMBERS

The world's most essential all field may be in decline

#### **Running Dry?**

BY JAMES D. HAMILTON

kingdom produced roughly 9.2 mil- has tripled over the past three years. lion harrels of crede a day in 2006, and accounted for 19 percent of world oil ply a quarter of the world's added production over the next few years. And as the only producer with significant excess alleviating temporary supply disruptions, increasing daily production by by using peripheral water injection-3.1 million harrels during the first Gulf War, for example, when oil production in Iraq and Kowait dropped by 5.3 mil- details about Saudi production were lion barrels.

dom's crown lewel. Stretching for more oil column in northern Ghawar at that than 150 miles beneath the desert, it is the largest known deposit in the world. It produces perhaps twice as much oil level has been rising at about 16.4 feet as any other field, and has doubtless accounted for more than half of Saudi Arabia's oil production. Yet the Saudis of Ghawar is by now quite depleted. have been removing oil from this reservoir for half a century. Sconer or later, its computer simulation of the Ghawar production must fall.

how much oil they are extracting from individual wells, or on the remaining reserves of individual oil fields. But the duces has been declining, down a mil- een Ghawar has likely peaked. lists harrols a day over the last two years of data.

The Saudis have claimed these cuts However, the big drop in production began in the spring of 2006, when the a barrel; the claim that no one wanted to buy Saudi Arabia's light crude strains credulity. The drop in production has also coincided with a huge new Sandi

No country is more important to oil effort to find and pump more eli: The number of active of riss in Sardi Arabia.

Frustrated by the lack of hard data on Ghawar, Stnart Staniford, a computer exports. Many analysts expect it to sup- scientist with a doctorate in physics, has conducted a painstaking study of publichy available information. His research has been reported at theoildrum.com. capacity, it has played a stracial role in a Web site that analyses energy markets. The Saults have developed Ghawar

water is pumped into the reservoir, driving the remaining oil to the surface. More available before \$550, all reine Shariford The Ghawar oil field is the king- to infer that the depth of the remaining time was about 500 feet. Deidence from many sources suggests that the water per year. If you extrapolate that trend, this would mean that the northern part

The results of this simulation line up could be serious. remarkably well with Staniford's other

oil, and perhaps the kingdom's pash to of such disruptions is greater than ever. find new fields will bear fruit. But north- And if Saudi production continues to have been in response to weak demand. ern Ghawar was developed first because decline even as world demand keeps it was by far the most promising field. Its production cannot be easily replaced. At at the summer of 2007 as the last of the price of oil was rising from \$60 to \$74 about the same time that Saudi produc- days when gasoline - even at \$3.50 a tion began its decline, the new Haradh gallon-was still plentiful and cheap.0 project in southern Ghawar began produring perhaps an additional 300,000 harrels a day. The Saudis have also made

a huge investment to reopen the Qatif Staniford has also built a detailed field on the eastern coast, which they had abandoned in 1995; it is now producing reservoir, hased on its size and shape, an estimated half-million burrels a day. The Saudis do not release data on the porosity and permeability of its rock. With Saudi production falling despite and the assumed oil-estraction rates. these new contributions, the situation

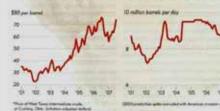
At a bary minimum, the era when total amount that the kingdom pro-raleslations. Of production from north-excess Saudi capacity could enshion geopolitical disruptions in ed supplies Southern Ghawar still holds a lot of may well be over, even though the threat growing, in a few years we will look back

James D. Hamilton is a professor of accounting of the University of California, Tan Diago, Na coulum opposite regulated of seven another professor

Saudi Arabia often has increased its all production in response to rising prices. But in recent years, despite high prices, production first plateound, then declined

PRICE OF OIL!

SAUDI CRUDE-OIL PRODUCTION Monthly Danuary 101 to July 107) Monthly Usersamy 'OF to Mes 1077



Saudi Investment in Boding and pumping oil has increased rapidly

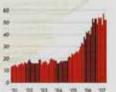
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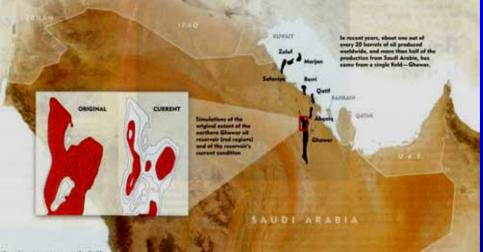
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101



#### **SIMMONS and COMPANY INTERNATIONAL**

Source: The Atlantic, October 2007



# Saudi Arabia's Candor Suggests "All Is Not Well"

#### "No one wants our oil."

Minister Naimi when oil prices reached \$75/barrel.

"Some of the increased output from \$70 billion spent is to replace declines from our mature fields." Common quote in media over past 24 months.

"It would be folly to plan on producing more than 12 MMB/D." Senior Saudi Aramco officials.

To meet all the long-term projected demand growth, Saudi Arabia oil output has to grow.

# Evidence Suggests Saudi Arabia Struggling To Keep Oil Exports Flat

#### **Exports To IEA Member Countries**

|              | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 * |
|--------------|------|------|------|------|------|------|------|------|------|------|------|------|--------|
| Saudi Light  | 2.63 | 2.63 | 2.56 | 2.26 | 1.96 | 2.10 | 2.83 | 2.78 | 2.82 | 2.82 | 2.67 | 2.70 | 2.57   |
| Saudi Medium | 0.87 | 1.00 | 1.26 | 1.08 | 1.01 | 1.04 | 1.05 | 0.97 | 1.18 | 1.14 | 1.20 | 1.13 | 0.93   |
| Saudi Heavy  | 0.31 | 0.22 | 0.32 | 0.67 | 0.49 | 0.57 | 0.50 | 0.41 | 0.65 | 0.60 | 0.60 | 0.62 | 0.42   |
| Total        | 3.81 | 3.85 | 4.14 | 4.01 | 3.46 | 3.71 | 4.38 | 4.16 | 4.65 | 4.56 | 4.47 | 4.45 | 3.92   |

IEA member countries' slippage from peak 2003 exports now 730,000 B/D.

How much due to shut-in supply vs. natural declines?

Source: IEA – Oil Market Report (October) 1<sup>st</sup> half 2007

# Perhaps Good News Is Hiding Or Still "On Its Way"

- It is getting hard to find any good news on supply front.
- Recent "big discoveries" cannot find rigs to do further tests.
- Perhaps we had an unusually bad last few years.
- It certainly was not due to lack of spending or low prices:
  - E & P spending has soared in recent years
  - All high-quality rigs are now in use
- Unless good news "comes soon", we ran out the clock.

### Coming Soon: Clash Between Rising Demand And Shrinking Supply...

- Unless demand growth slows (or begins decline).
- Unless crude oil slippage suddenly soars.
- Demand will outpace supply.
- How ample are winter inventories?
- How fast can stocks drop before we breach minimum operating levels?

These are the crucial questions the world faces:

- Sub-prime loan debacle
- Global Warming

Small risks compared to demand and supply clash

#### Can Estimated Winter Oil Demand Be Met?

#### IEA projects:

- 4<sup>th</sup> Q-07 oil demand at 87.8 MMB/D
- 1<sup>st</sup> Q-08 oil demand at 88.2 MMB/D
- Can crude production rise by 2.5 to 4.0 MMB/D?
- Growth in "other fuels" will not fill this gap.
- Can our global system tolerate 180 days of 2.5 MMB/D stock draw = 450 million barrels!



#### Stress In Meeting 88 Million Barrels Per Day

#### The simple math is cause for alarm:

MMB/DayIf crude oil at:73NGL et al at:12Total Supply:85Stock Drop:3

What if demand is higher?

What if crude supply continues to drop?

How tight can elastic be pulled before it snaps?

### Another Insidious "Above Ground" Risk: Our System Is Too Old

Oil and gas infrastructure is rusty and too old.
Oil service and drilling rigs too old.

- Refineries, tank-farms and pipelines too old.
- Industry's work-force rapidly graying.



2005 Prudhoe Bay oil leak

### Where Will Added Refinery Throughput Come From?

|      | World Crude Oil    | World     |           |
|------|--------------------|-----------|-----------|
|      | Refinery Nameplate | Petroleum |           |
| Year | Capacity           | Use       | "Cushion" |
|      | MMBL/Day           |           |           |
| 1970 | 47.1               | 46.8      | 0.2       |
| 1988 | 79.9               | 63.1      | 16.8      |
| 1990 | 75.0               | 66.6      | 8.4       |
| 2000 | 81.5               | 76.7      | 4.8       |
| 2007 | 85.3               | 83.6      | 1.7       |

- Port Arthur's Motiva Refinery scheduled to double output (+300,000 B/D over 5-years. Cost \$7 billion.)
- Kuwait's proposed Al-Zour Refinery would add 615,000 B/D at cost of \$14 - \$16 million.

Can the oil system go into standby mode until this capacity gets built?

#### Oil And Gas Infrastructure Has To Be Rebuilt ASAP

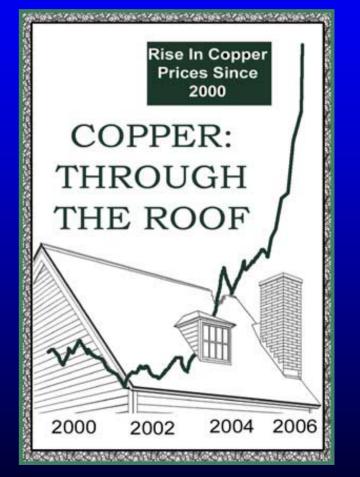
Even if wellhead output can grow, soon...

- Infrastructure will start to shrink if not rebuilt
- We need NOW:
  - > Refineries
  - > Pipelines
  - Drilling Rigs
  - Tank Farms

Some are needed to support potential growth.
Balance is to insure current flows continue.

## Do We Have Raw Resources To Rebuild The Energy Complex?

- Iron ore prices have doubled.
- Copper prices have soared.
- Backlogs get longer each month.
- Project costs are doubling or tripling.
- Energy talent is scarce.



#### What Happens When Demand Outpaces Supply?



- Energy demand is "fickle."
- It does not have any link to available supply.
- When demand is higher than supply, inventories decline.
- Today, inventories are very low on day's usage.
- Once minimum operating levels are breached, someone runs short.

## When Oil Peaks, Demand Unlikely To Slow Down

#### Peak Oil then becomes a "Pearl Harbor" event.

Likelihood of occurrence rises with each passing month.



- Once shortages begin, users top-up tanks.
- This leads to classic "run on the bank."
- The world has no accurate global fuel gauge, so predicting this event is impossible.

#### Does It Matter Why Chicago Burned Down?

- A fire destroyed Chicago in 1871.
- Rumor was that the fire was caused by Catherine O'Leary's cow kicking over a lantern in a barn.
- After the fact, did it really matter?

If we "run out of useable petroleum," will it matter whether it was caused by above or below ground risks materializing?

Is It Too Late To Create An Early Warning Radar System?

- Had radar detected the Japanese air fleet, the U.S. naval fleet could have been saved.
- "We" (the world) can suddenly rise-up and demand energy data reform:
  - Field-by-field production for past 60 quarters
  - All imports of oil into OECD
  - Levy a \$20/barrel transparency fine until producers comply
- This data will end the "Peak Oil Debate".

#### Is There Any Downside To Data Reform?

- World oil leaders show no interest in field-by-field data reform:
  - "It is our confidential data."
  - "We might suffer competitive disadvantage."
  - "We are as transparent as everyone else."
- Flying blind has extreme dangers.
- Once we crash, we will resent lack of data reform.
- We all win if reform is enacted.
- Everyone loses if no reform.

Will Peak Oil Surpass Global Warming As 21<sup>st</sup> Century's Greatest Challenge?

- Peak Oil, if imminent, will be a crisis in 2008 2012.
   Global warming, if real, will not become a crisis for another 50 100 years.
- If mitigating global warming risk is a high priority, why are only so few worrying about Peak Oil?

PEAK OIL could solve Global Warming by creating a resource war that ends the 21<sup>st</sup> Century.

# Peak Oil Risk Is Genuine

- There is a chance oil will not peak soon.
- It might stay at undulating plateau for decades.
- But, all public data argues demand growth will not be met.
- The higher demand grows, the steeper oil will decline.
- Gauging the risk of Peak Oil being imminent is:
  - Far higher than our homes burning down
  - Far bigger immediate impact to "us" than Global Warming
- The risk might be ≈ 50%.
- It might be 75 90%.

It is time to take the Peak Oil risk seriously!

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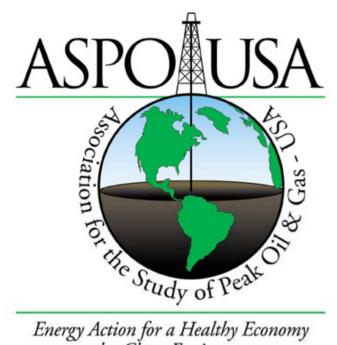


#### Investment to the Bankers Energy Industry

For information and/or copies regarding this presentation, please contact us at (713) 236-9999 or aelmore@simmonsco-intl.com. This presentation will also be available on our website www.simmonsco-intl.com within seven business days.

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